

## #025 HOW DO I INTEGRATE THE COVID19 CRISIS AND ITS EFFECTS ON MY S&OP PROCESS?

Distribution

Industry

Planning

It is clear that the current phenomena had not been seen by your S&OP process, on the other hand it is time (even urgent) to anticipate the coming months.



First, take information from the future in countries that are ahead of yours.



Secondly, the idea for the long term (complex and uncertain) is not to make a set of forecasts per sku/week, **but rather to identify behavioural scenarios by product family and by period, and to analyse the capacity and business impacts of each of these scenarios.**



**Build a response grid to make or facilitate decisions** when the time comes. **Thus, think globally right rather than precisely wrong.** Don't hesitate to rebuild the S&OP process supports to adhere to this principle, as the process and tools that work in normal times are likely to be inadequate for the current crisis.



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20+ years of Management Consulting in all sectors, Extended Supply Chain enthusiast, Lateral thinker, Complex problems solver, Digital adopter ... but always down-to-earth pragmatist.

### | About ASLOG

**ASLOG brings together more than 400 companies from all sectors**, with 2,000 professionals working together to promote and build tomorrow's Supply Chain. ASLOG is a neutral and independent association that addresses Supply Chain issues.

**As early as 1972, visionary men sensed that this function would be decisive for all companies.** For almost fifty years, professionals in the sector have made ASLOG the reference partner.

ASLOG is the privileged interlocutor of institutions and public authorities on all questions relating to the sector.

### | #supplychain4good

The **#SupplyChain4Good** community was created at the initiative of Michelin and ASLOG, as part of the Movin'On ecosystem, in favor of a more sustainable mobility of goods.

**#SupplyChain4Good's** ambition is to federate the actors who work for Supply Chains that are simultaneously good for the planet, the people and the business performance. The members of this community are «shippers» (industrial and commercial companies), «operators» (transporters, logisticians, shipping companies, ports...), «support functions» (academics, consultants, information systems, regulators, NGOs...).

They cover all economic sectors and all regions of the world. Their work takes place throughout the year and culminates in the annual Movin'On Summit, the world summit on sustainable mobility.