

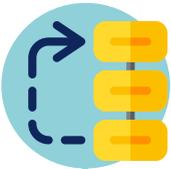
#036 HOW DO I MANAGE THE RISK OF SHORTAGE/BLOCKAGE AT MY SUPPLIERS?

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WITH SUPPLIERS AND CUSTOMERS ALIKE, THE KEY IS CERTAINLY IN PRIORITIZING AND COMMUNICATING WITH THEM.



1. Once the key suppliers have been identified, and ranked in order of importance, it is necessary to jointly assess their situation with them, and to provide them with visibility on their needs as soon as possible.



2. This evaluation covers both the production capacities and the response and delivery times of these suppliers, the priority given to our products and our company among its customers, particularly in the event of total or partial postponement of its activity to crisis productions.



3. In short, it is a question of adopting a true collaborative Supply Chain logic where information circulates in confidence and transparency, in order to disseminate the right data to the right players and at the right time to take the right decision.



4. Implementing this information flow can now be done quickly with **“trusted third party” players who offer in SaaS mode tools for synchronizing** the company with its suppliers and customers **based on artificial intelligence.**



5. At the same time, depending on the more or less critical situation of each supplier, the supply chain will seek to identify **alternative sourcing possibilities** with purchases, for immediate mobilization depending on their availability, or for future mobilization (post-confinement) when it comes to working on risk minimization.

In all cases, good practice is to keep regular suppliers informed of alternative sourcing options and to provide them, at least for the most critical ones, with a regular status update.



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More than 25 years of experience in operational management (industrial planning, logistics and transport), in IS project management (international core ERP solution deployment, TMS project manager, APS business consultant), and in strategic operational consulting and business development.

| About ASLOG

ASLOG brings together more than 400 companies from all sectors, with 2,000 professionals working together to promote and build tomorrow's Supply Chain. ASLOG is a neutral and independent association that addresses Supply Chain issues.

As early as 1972, visionary men sensed that this function would be decisive for all companies. For almost fifty years, professionals in the sector have made ASLOG the reference partner.

ASLOG is the privileged interlocutor of institutions and public authorities on all questions relating to the sector.

| #supplychain4good

The **#SupplyChain4Good** community was created at the initiative of Michelin and ASLOG, as part of the Movin'On ecosystem, in favor of a more sustainable mobility of goods.

#SupplyChain4Good's ambition is to federate the actors who work for Supply Chains that are simultaneously good for the planet, the people and the business performance. The members of this community are «shippers» (industrial and commercial companies), «operators» (transporters, logisticians, shipping companies, ports...), «support functions» (academics, consultants, information systems, regulators, NGOs...).

They cover all economic sectors and all regions of the world. Their work takes place throughout the year and culminates in the annual Movin'On Summit, the world summit on sustainable mobility.